## HIDDEN SPRINGS TOWN ASSOCIATION 2023 BUDGET AND FINANCIAL COMPARISON

	2023 Budget	2022 Actual	2022 Budget	2023 Budget to 2022 Actual (%)	2022 Actual to 2022 Budget (\$)	2023 Budget to 2022 Budget (\$)	2023 Budget to 2022 Budget (%)
INCOME							
41000 Assessments	1,126,273	946,448	946,448	19%	0	179,825	19%
41010 Condo Fees	16,440	14,958	10,794	10%	4,164	5,646	52%
42000 Set up fees	2,100	5,250	4,200	-60%	1,050	(2,100)	-50%
42010 Late fees	10,513	15,070	8,136	-30%	6,934	2,377	29%
45500 Legal Reimbursement	300	205	1,810	46%	(1,605)	(1,510)	-83%
42020 Transfer fees	43,500	144,624	70,000	-70%	74,624	(26,500)	-38%
Carry Over Transfer Fee	0	0	65,000		, ,,,,,	(20,500)	5070
45100 HSSC Management & Admin	37,997	36,188	36,188	5%	0	1,809	5%
43000 Cell Tower leases	22,886	22,220	22,214	3%	6	672	3%
43010 CTC lease	2,954	2,886	2,800	2%	86	154	5%
45000 Clubhouse/Barn rentals	13,800	15,377	16,000	-10%	(623)	(2,200)	-14%
46000 Operating (CIT) Bank Interest	1,921	1,921	4,148	0%	(2,227)	(2,227)	-54%
46050 Investment Bank Interest	3,122	3,193	0	-2%	3,193	3,122	5
45700 Design Review	1,800	2,605	0	-31%	2,605	1,800	
46100 Interest Income (Deling)	1,080	1,080	0	0%	1,080	1,080	
46200 Bank Fee Reimbursed	185	185	0	0%	185	185	
49000 Miscellaneous	1,500	1,445	1,800	4%	(356)	(300)	-17%
Total Income	1,286,371	1,213,654	1,189,538	6%	24,116	96,833	8%
EVENUE							
EXPENSE	77,000	40.700	40.700	0201		47.202	
58020 Conservation Reserve	36,000	18,708	18,708	92%	0	17,292	92%
58010 Operating Reserves	72,000	56,940	56,940	26%	0	15,060	26%
Staffing							
51015 Management Staff	133,560	135,495	126,720	-1%	8,775	6,840	5%
51100 Site Hourly labor	77,655	52,362	58,790	48%	(6,428)	18,865	32%
51025 Payroll Taxes	22,497	16,095	23,788	40%	(7,693)	(1,291)	-5%
51026 Payroll Fees	3,223	2,984		8%	2,984	3,223	
51030 Workers Comp	2,641	2,501		6%	2,501	2,641	
51200 Open Space Manager	13,800	2,820	12,000	389%	(9,180)	1,800	15%
Total Staffing	253,376	212,257	221,298	19%	(9,040)	32,078	14%
Administrative							
52010 Accounting/Tax Prep	4,050	3,750	3,750	8%	0	300	8%
52020 Bank Fees Charged	135	135	5,750	0%	135	135	0,0
52030 Legal	4,800	5,530	4,800	-13%	730	0	0%
52100 Supplies/Printing/Postage	12,188	14,708	11,448	-17%	3,260	740	6%
52200 Taxes	1,334	1,334	0	0%	1,334	1,334	570
52300 Insurance	23,714	17,782	17,093	33%	689	6,621	39%
52400 Management Fee	30,026	29,033	29,145	3%	(112)	881	3%
52900 Miscellaneous	1,880	1,898	1,880	-1%	18	0	0%
Total Administrative	78,127	74,170	68,116	5%	6,054	10,011	15%

	2023 Budget	2022 Actual	2022 Budget	2023 Budget to 2022 Actual (%)	2022 Actual to 2022 Budget (\$)	2023 Budget to 2022 Budget (\$)	2023 Budget to 2022 Budget (%)
Office							
53010 Rent	21,393	20,770	19,320	3%	1,450	2,073	11%
53020 Postal Room Lease	20,135	19,549	17,933	3%	1,615	2,202	12%
53100 Phone/internet	13,774	13,774	11,400	0%	2,374	2,374	21%
53200 Furniture/Fixt/Equip	1,500	8,456	1,500	-82%	6,956	0	0%
53300 Copier Lease/maintenance	7,664	7,045	7,664	9%	(619)	0	0%
53400 Tech Resources	1,709	1,709	1,720	0%	(11)	(11)	-1%
otal Office	66,174	71,302	59,537	-7%	11,765	6,637	11%
ommunity Programs Services							
54010 Events/Programs	44,075	38,097	38,075	16%	22	6,000	16%
54200 Website	3,610	3,510	3,340	3%	170	270	8%
54400 Sponsorships/Donations	(10,110)	2,000	(5,000)	-606%	7,000	(5,110)	102%
otal Community Programs	37,575	43,606	36,415	-14%	7,191	1,160	3%
acilities Operations							
58050 Post Office	4,225	3,229	3,929	31%	(699)	296	8%
58060 Barn	6,600	12,749	5,917	-48%	6,832	683	12%
58030 Clubhouse	19,850	17,705	14,092	12%	3,613	5,758	41%
58040 Fitness Center	10,800	9,197	15,752	17%	(6,555)	(4,952)	-31%
55010 Janitorial	5,397	4,997	13,638	8%	(8,641)	(8,241)	-60%
55210 Pool Maintenance	67,363	61,747	41,670	9%	20,077	25,693	62%
58045 Facility Operations Other	8,655	9,468	5,415	-9%	4,052	3,240	60%
otal Facilities Operations	122,890	119,091	100,413	3%	18,678	22,477	22%
pen Space							
50010 Operations and Maint.	76,619	74,387	79,520	3%	(5,132)	(2,901)	-4%
50020 Repairs and Improvements	28,500	28,486	37,500	0%	(9,014)	(9,000)	-24%
50030 Farm	16,900	14,204	15,300	19%	(1,096)	1,600	10%
50035 Ag Fields	17,400	16,685	31,008	4%	(14,323)	(13,608)	-44%
50065 Vehicles/heavy equip maint.	951	540	951	76%	(411)	0	0%
50080 Trails	3,500	20,000	20,000	-83%	0	(16,500)	-83%
50085 DCHS/Farmstead	5,000	5,000	5,000	0%	0	0	0%
50045 Community Programs	1,245	696	1,500	79%	(804)	(255)	-17%
50070 Chemicals otal Open Space	975 151,090	975 160,972	414 191,192	-6%	561 (30,220)	561 (40,102)	136% -21%
'the Occupations							
ite Operations	205 200	207 704	207 220	701	F74	7.000	701
55100 Subcontracted landscape	295,200	287,791	287,220	3%	571	7,980	3%
55400 Street Lighting	6,356	7,106	3,931	-11%	3,175	2,425	62% 150%
55410 Snow removal	2,500	2,232	1,000	12%	1,232	1,500	150% 27%
55500 Veolia Water	23,483	9,415	18,524	149%	(9,109)	4,959	-3%
55510 Electric/gas/other	30,625	30,625	31,619 8,041	0% 0%	(994) (808)	(994) (808)	-10%
55520 Trash	7,233 12,600	7,233 12,614	7,146	0%	5,468	5,454	76%
55900 Pest Control 56010 Vehicles/heavy equip maint.	12,600 2,120	2,120	665	0%	1,456	1,456	219%
30010 vehicles/neavy equip maint.					(188)	74	3%
56020 Tools/light aguin maint	2,500	2,239	2,426	12%	100000000000000000000000000000000000000		
56020 Tools/light equip maint.	1/12	149	106	11%		4,	
56100 Chemicals	148 4 980	148 4 399	106 4 018	0% 13%	42 381	42 962	40% 24%
	148 4,980 628	148 4,399 628	4,018 55	0% 13% 0%	381 573	962 573	40% 24% 1041%

	2023 Budget	2022 Actual	2022 Budget	2023 Budget to 2022 Actual	2022 Actual to 2022 Budget	2023 Budget to 2022 Budget	2023 Budget to 2022 Budget (%)
	Buaget	Actual	Budget	(%)	(\$)	(\$)	(%)
Site Repairs/Maint/Minor Imp							
57010 Buildings/Structures	7,200	13,208	5,004	-45%	8,204	2,196	44%
57020 Fences/Bridges/Trails	3,600	1,421	5,196	153%	(3,775)	(1,596)	-31%
57030 Facilities/Parks	9,000	10,388	5,100	-13%	5,288	3,900	76%
57040 Clubhouse/Fitness/Pools	5,700	5,823	5,100	-2%	723	600	12%
57100 Irrigation System	7,200	9,525	6,288	-24%	3,237	912	15%
57200 Trees	46,750	43,347	43,500	8%	(153)	3,250	7%
57210 Other plantings	720	208	600	247%	(392)	120	20%
57900 Miscellaneous	0	400	0	-100%	400	0	
Total Site Repairs/Maint/Minor Imp	80,170	84,320	70,788	-5%	13,532	9,382	13%
Total Expense	1,285,775	1,207,917	1,188,157	6%	19,760	97,618	8%
Net Ordinary Income	596	5,737	1,381	-90%	4,355	(785)	-57%
Contribution to Reserves	108,000	75,648	75,648	43%	0	32,352	43%
Reserve/Capital Improvements 2023							
Additional Green Spaces (2-3 of t	the 5)		75,960				
CB Fridge & Freezer			4,000				
Facility Landscape Refresh			5,000				
Painting Street Lamps			6,500				
Fitness Equipment			18,000				
Total Reserve/Capital Improvements 2023			109,460				

## Notes

2023 Budgets reflects total annual assessments including 19% increase for 859 members

Transfer Fees budgetted conservatively in response to fewer home sales (Average of 4 homes a quarter plus 2 in summer vs. 7 in 2022 and 12 in 2021) Cell Tower and CTC Lease Income 3% annual increase

Increased rental fees CH \$80 (was \$75), Barn \$250 (was \$225) and Weddings \$2000 3 day rental (was \$1500 2 day rental) to help cover increased O&M costs Formerly Interest was combined under 46000 and Interest Income (Delinquent Accounts) with Late Fees 42010

Bank Fees Reimbursed formerly combined with Late Fees 42010

Contribution to reserves adjusted to keep increase as low as possible. Fitness Room Expansion, Clubhouse Rehab, postponed.

Insurance 8% increase /less 25% to HSSC

AMI 3% increase annually in June

Events budget includes contribution from CRTA and special event insurance

Sponsorship Library and CRTA contribution to DCHS from Event Sponsorship

Janitorial Service 20% increase / Cut back CH surface touch cleaning from 3 to 1 a week

Pool Maintenance 14% increase for labor and 8% for chemicals / Pool Season will remain End of May to End of September

 $\begin{tabular}{ll} \hline Farm budget includes Farm Consultant, to oversee community farm, u-pick and farm events \\ \hline \end{tabular}$ 

Hopkins 2% (Annual Increase and Leaf pick up) + .5% for additional costs